

## Endress+Hauser Canada partners with Intrepid Group to provide single source process control solution for process industries in Alberta

**Burlington, Ont., October 13, 2017** – Endress+Hauser, a global leader in process measurement and instrumentation, has concluded an agreement with Intrepid Group Ltd that makes the Alberta-based process automation company its latest Authorized Channel Partner. The move, which leverages the strong Oil and Gas experience of both organizations, adds to the sales and support services of Endress+Hauser in Alberta.

“Partnerships with regional leaders like Intrepid Group allow us to enhance our market coverage and are part of our commitment to the industries and markets we serve,” says Anthony Varga, G.M. at Endress+Hauser. “We’ll now be able to direct even more resources to the Oil and Gas, Food and Beverage and Water and Wastewater industry segments, which will help Alberta’s production capabilities in general.”

The deal gives Intrepid Group access to best-in-class measurement technologies that improve plant availability, enhance safety and contribute to more efficient production, thereby lowering production costs and life cycle costs.

“We are delighted by the partnership,” says Campbell Adams, Chief Executive Officer, Intrepid Group. “Endress+Hauser’s bespoke approach to measurement solutions affords us even greater flexibility in meeting the diverse needs of companies based in or operating out of Alberta. The synergies of this partnership will greatly benefit both our current and future customers.”

Endress+Hauser has been servicing customers in Alberta since 1990, and has 2 Authorized Channel Partners in the province ensuring optimized coverage.

### About Endress+Hauser

Endress+Hauser is the largest independent manufacturer of instrumentation in the world, with global manufacturing facilities, over 12,000 associates, and net sales of over \$2 billion CAD. Endress+Hauser is a global leader in the provision of measurement instrumentation, services and solutions for industrial process engineering, helping customers optimize economic efficiency, safety and environmental protection. The company has been active in Canada since 1990

### About Intrepid Group

Intrepid Group Ltd. is an Alberta based organization aligned with world-class manufacturers, and providing extraordinary service, quality equipment and solutions to enhance customer businesses and processes.

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### For interviews or information:

#### Endress+Hauser Canada Ltd

Jason Mapplebeck  
Channel Manager  
jason.mapplebeck@ca.endress.com  
Phone: 905-681-4258 / Mobile: 905-802-1199

#### Intrepid Group Ltd

Shawn Dietrich  
Vice President of Sales  
sales@intrepid-group.ca  
Toll Free: 800-543-9152  
Direct: 403.828.8010  
[www.intrepid-group.ca](http://www.intrepid-group.ca)