

Endress+Hauser, Intrepid Group expand channel partnership to offer single-source solution for Saskatchewan process industries

Burlington, ON – Endress+Hauser and Intrepid Group Ltd are broadening their Authorized Channel Partnership to cover Saskatchewan. The expanded agreement allows Intrepid Group to provide customers in that province with Endress+Hauser’s best in class measurement and analysis products as well as the enhanced services and support Endress+Hauser users in Alberta have enjoyed from Intrepid Group since the channel partnership was announced in 2017.

“Intrepid Group has been an excellent partner for us in the Alberta market from the get-go, and we are very excited to expand the coverage they provide to Saskatchewan,” says Geoff Watson, Regional Sales Manager Western Canada for Endress+Hauser. “They are very customer centric with a history of leveraging their process and instrumentation expertise to help customers improve their processes. Intrepid Group’s people also have a strong technical understanding of Endress+Hauser products, services and solutions, and a culture dedicated to service and growth.”

For current and future customers in Saskatchewan, Intrepid Group offers a strong local presence to sell and service Endress+Hauser products and to expand the latter’s market share in key sectors such as water/wastewater, potash, mining, oil+gas and food+ beverage.

“We are thrilled by this agreement to add Saskatchewan to what has been a mutually beneficial channel partnership with Endress+Hauser, a true global leader in process measurement and instrumentation,” says Campbell Adams, Chief Executive Officer, Intrepid Group. “We can assure our current and future customers in that province that they can expect the same high level of sales, after-sales support and engagement from us to help them reach their goals – a real win for us all.”

About Endress+Hauser

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. Our products – sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition – set standards in quality and technology. The company further supports its customers with automation engineering, logistics and IT services and solutions. Founded in 1953 by Georg H Endress and Ludwig Hauser, the Endress+Hauser Group has been solely owned by the Endress family since 1975. Today, the Group is managed and coordinated by a holding company based in Reinach, Switzerland, employing over 15,000 personnel across the globe. In 2021, the Group generated consolidated sales of about C\$4 billion. Endress+Hauser’s production centres in 12 countries meet customers’ needs and requirements quickly and effectively, while its dedicated sales centres and strong partner network guarantee competent worldwide support.

About Intrepid Group

Intrepid Group Ltd. is an Alberta head-quartered organization serving Western Canada that has partnered with world-class manufacturers to provide superior quality equipment, solutions and extraordinary service to enhance its clients’ businesses.

Press Photo (see JPEG file attached):

Caption: Strong Partnership – Campbell Adams (Chief Executive Officer, Intrepid Group – right) and Geoff Watson (Regional Sales Manager Western Canada, Endress+Hauser) are pleased to extend their Authorized Channel Partnership to cover Saskatchewan.

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