

**Endress+Hauser Canada announces channel partnership with Contro Valve Equipment Inc. for Central and Eastern Canada**

**BURLINGTON, ON** – Endress+Hauser Canada has further strengthened its representation by adding Contro Valve Equipment Inc. as a full-service channel partner for select sales territories in Ontario, Quebec and the Atlantic provinces.

“Contro Valve is recognized throughout the process sector for its well-respected brand and close ties to customers,” says Anthony Varga, General Manager of Endress+Hauser Canada. “It has a strong technical instrumentation background, which is important to us, and a significant presence in key industries that are cornerstones of our business.”

“Contro Valve has the facilities and expertise to serve the needs of our customer base and help it grow.”

Based in Brossard, near Montreal, Contro Valve has a network of over 140 employees operating from 9 sales offices and five service locations.

“We are looking forward to the opportunity to represent such a strong and highly regarded instrumentation manufacturer as Endress+Hauser. The Endress+Hauser line is complementary to our current product line of well established, and high-quality equipment manufacturers with international reputations. Endress+Hauser’s strong commitment to customer service and its broad product offering will allow us to continue to grow our business and contribute to the safety, reliability and productivity of our customer’s facilities – which has been a central element of our strategy over the past 40 years. I believe that our respective organizations are fully committed to the challenge of meeting the demanding requirements of each application that our customers will present to us.” states Michael Wilson, President of Contro Valve.

Contro Valve is a leading provider for valves and instrumentation solutions to industrial, commercial, and institutional customers. It serves a wide range of process sector needs such as fixed gas detection, process gas analysis, level detection, flow and pressure measurement and data recording. It’s also a full-service valve assembly, instrumentation, and repair company as well as a system integrator for analytical solutions in a wide range of industrial applications.

**About Endress+Hauser**

*Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. Our products – sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition – set standards in quality and technology. The company further supports its customers with automation engineering, logistics and IT services and solutions. Founded in 1953 by Georg H Endress and Ludwig Hauser, the Endress+Hauser Group has been solely owned by the Endress family since 1975. Today, the Group is managed and coordinated by a holding company based in Reinach, Switzerland, employing over 15,800 personnel across the globe. In 2022, the Group generated net sales of C\$5 billion. Endress+Hauser’s production centres in 12 countries meet customers’ needs and requirements quickly and effectively, while its dedicated sales centres and strong partner network guarantee competent worldwide support.*

### **About Contro Valve**

*Founded in 1977 in Brossard, Quebec (Montreal), Contro Valve Equipment Inc. is one of eastern Canada's leading providers of valves and instrumentation solutions to industrial, commercial and institutional customers. The company services over 1,500 customers in such industries as power generation, pulp and paper, water treatment, chemicals, oil refining, pipelines, electricity distribution and many more. With a network of over 140 employees established in nine sales offices and five service locations across Canada, Contro Valve has the necessary facilities and competence to meet the requirements of its demanding and diverse customer base. Contro Valve has evolved over the past forty years from being solely a sales representative to being a full-service valve assembly, instrumentation and repair company. It has also established itself as a system integrator for analytical solutions over a wide range of industrial applications. With valves as its base, the company now represents a broad range of manufactures for such applications as flow control, pressure protection, fixed gas detections, process gas analysis, level measurement, flow and pressure measurement and data recording. The company holds a number of certifications from regulatory bodies including the National Board of Boiler and Pressure Vessel Inspectors.*

### **For inquiries**

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